



## The Timeless Cornerstones of Investing in the Stock Market

Welcome to Investing for Beginners podcast, episode 380. Today, we're going to discuss valuable lessons from Warren Buffett and Ben Graham.

I came across this great Buffett quote that will serve as our foundation for today's discussion: "The basic ideas of investing are to look at stocks as businesses, use market fluctuations to your advantage, and seek a margin of safety. That's what Ben Graham taught us. 100 years from now, they will still be the cornerstones of investing."

Let's talk about Uncle Warren and Uncle Ben and explain their significance in the investing world. Both of these gentlemen revolutionized how we look at the stock market and an investor's role in it. They popularized a completely different approach, particularly the idea of viewing stocks as businesses rather than just ticker symbols to trade.

These were radical ideas at the time, and who better to demonstrate their effectiveness than Buffett himself? He took Graham's teachings and showed what was possible through companies we all recognize today - Coca-Cola, American Express, Apple, and GEICO, which was a huge winner for both Graham and Buffett.

What's remarkable is that Graham wrote "The Intelligent Investor" in the 1930s and 40s, yet its principles remain relevant today. These revolutionary ideas have become synonymous with how people invest, particularly in value investing, which Buffett popularized. It's become one of the predominant investment approaches, especially regarding fundamental analysis and understanding that you own a piece of a business.

During Graham's time, they had ticker machines printing out stock symbols and prices on paper strips. That's how people tracked the market until they could check the newspaper. The concept that you were buying a piece of a company was revolutionary.

Interestingly, Warren Buffett studied under Ben Graham at Columbia University and later worked for him before striking out on his own. Graham had a huge impact on Buffett, but you could say Buffett also influenced Graham. Together with Charlie Munger, they've moved the movement forward significantly. Even if you don't invest exactly like them, their principles have likely influenced your investment style.

When we think about viewing stocks as businesses, it fundamentally changes our approach. The stock market allows everyday investors to buy shares representing partial ownership in major corporations. This makes building wealth more accessible because the average investor isn't competing against hedge funds in high-frequency trading or complex commodity derivatives.

Instead, we can be part owners of businesses over a long period, growing wealth steadily alongside other owners. This is achievable when you look at the stock market through this lens rather than the ultra-competitive Wall Street perspective.

The best way to generate wealth has historically been through business ownership. Looking at the world's wealthiest people throughout history, from ancient Rome's Crassus to modern tech titans, they all owned businesses. While most of us aren't capable of building the next Microsoft or Tesla, we can participate in their success through stock ownership.

This ownership mindset promotes long-term thinking versus the short-termism often seen on social media. People like Jensen Huang at NVIDIA and Mark Zuckerberg at Meta have been building their companies for decades. Microsoft has been around for 50-60 years. Wealth is typically built through long-term ownership, not quick trades.

Market volatility, as Buffett and Graham teach, should be viewed as an opportunity rather than a threat. Graham described the market as "Mr. Market," a bipolar character who offers to buy or sell businesses at different prices each day depending on his mood. Sometimes he offers great deals, other times ridiculous prices. As investors, we can choose when to act.

The margin of safety concept is another crucial principle. It involves finding a significant difference between a company's intrinsic value and its market price. This creates a buffer against potential errors in valuation. It's similar to wanting to buy a house, car, or shoes on sale - we want to purchase companies at a discount to their true value.

The investment journey is lifelong, and as Charlie Munger advised, we should try to get smarter every day. It's not a hobby to master over a weekend, but rather a gradual process where knowledge, skills, and results compound over time. Be patient, keep learning, and understand that building wealth through business ownership is a long-term endeavor.

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